

15th/March/2011

Dear Andy,

*I just wanted to drop you a line to thank you for all the help and support you have given me during the long and extended sale of my practice. It may not have seemed that long to you but from my side it was very stressful and with out your help I am sure I would have given up and carried on working.*

*The whole management of the process from the start to the end was professionally done by yourselves from the first valuation 2 years ago to tying up loose ends after the sale. The most stressful part of the sale was when the first purchasers dropped out the day before completion after all the hard work had been done. Rather than allowing me to wallow in self pity you helped me take a positive viewpoint of the situation and to carry on with the prospect of an improved sale value which proved to be correct.*

*I would thoroughly recommend anyone thinking about selling a practice to get in touch with yourselves. A dental surgeon is not trained to answer all the questions that are asked and you are. Like most situations in life a team approach is most likely to be successful, and it certainly was working with you.*

*Anyway retiring has it's benefits so I need to go and play 9 holes of golf before it gets dark.*

*Again many thanks for your support and hopefully we will meet up socially. I am very pleased with the new practice owners who are just the sort of people I wanted to take over and look after the practice.*

Best Regards



Clive