

Wednesday 9th November 2011 at 5.30pm



CPD
points
available

How to build a *serious* dental business

Frank Taylor and Associates in conjunction with EMW Solicitors, and Ad Valorem, Accountants, will be delivering a series of three seminars for dental professionals interested in buying and building their own dental business. We believe delegates will enjoy this first seminar and want to attend the subsequent seminars which will take place in early 2012 where we will develop the knowledge and understanding of how to build a serious dental business.

Seminar 1: Partnership or incorporation?

Who should attend?

Dental professionals interested in building their own dental business.

There is no charge for this seminar.

5.30pm – 6.00pm

Welcome and drinks reception

6.00pm – 6.20pm

Market overview – Frank Taylor and Associates

6.20pm – 7.10pm

Session 1 – EMW Solicitors and Ad Valorem Accountants present a case study

7.10pm – 7.30pm

Session 3 – FTA Finance will lead you through available funding options

7.30pm – 7.45pm

Round-up and feedback

Venue

The seminar will be delivered in workshop style and places are limited. They will take place at the offices of EMW, Seebeck House, 1 Seebeck Place, Knowlhill, Milton Keynes, MK5 8FR

Frank Taylor and Associates
THE LEADING INDEPENDENT VALUERS AND SALES AGENTS TO THE DENTAL PROFESSION

Learning outcomes


Market sector update – find out what is happening in the market and what is predicted for the forthcoming months.

Most dentists still practice in partnership but if you have plans to expand your dentistry business, should you incorporate by becoming a limited company or an LLP (limited liability partnership)?

Using a case study we explain the pros and cons of using a corporate structure over traditional partnership as your business model and highlight all the key legal financial and tax issues.

- How to choose the best vehicle for your business (ie sole trader, partnership, limited company or LLP)
- The basic accounting requirements you need to know
- How to extract profits with minimum tax cost

Most purchasers are looking for funding to make these acquisitions – we can explain:

- Which banks are lending to the dental sector
 - What is the best approach and how to prepare
 - What not to do!
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Speakers

David Brewer – Frank Taylor and Associates



Experienced Dental Business Advisor David Brewer has a long established reputation of funding in the health care sector and has been involved in the sales and purchases of dental practices for over 20 years.

He now works with Frank Taylor and Associates and will provide an update on the Dental Market in general and provide a few tips if you are considering either selling your Practice or indeed looking to acquire a new Practice.

Moira Myers – Principal in the Corporate team, EMW



Recognised in the region as a leading Mergers and Acquisitions lawyer, Moira has advised right across the business spectrum, from start ups to large corporates, on everything from corporate structuring to acquisition strategy and joint venturing. Her many longstanding clients value her ability to cut through the incidentals and get to the heart of the issues. With demonstrable expertise in the dental marketplace, Moira's professional experience includes healthcare, pharma, food and leisure.

Shortlisted in May 2007 for the award of "Partner of the Year" by The Lawyer magazine going on to be included in their prestigious "Hot 100" list of lawyers to watch in January 2008.

Nigel A Adams FCCA Managing Director – Ad Valorem, Chartered Certified Accountants



Nigel formed Ad Valorem in April 2001 with a commitment to working with companies of all sizes, just the one common goal though – the ambition to succeed and make the best of every opportunity that is presented.

With over 25yrs experience, Nigel's strengths are thinking "outside the box" and using his practical and down-to-earth approach to help business owners maximise their potential. He will tell you what you need to know but not baffle you with accounting jargon.

Booking Form

Title:	Forename:
Surname:	
Status:	Principal/Practice Manager/Other (please specify)
GDC registration number:	
Practice name:	
Address:	
Postcode:	
Email:	
Contact Telephone number:	

I would like to reserve places

To book: Please fill in the above form and return to Carol Cardell:

Email: carol.cardell@emwllp.com

Fax: 0870 238 8098

Or by post to: Carol Cardell, EMW Solicitors, Seebeck House, 1 Seebeck Place, Knowlhill, Milton Keynes. MK5 8FR

On receipt, confirmation and the agenda will be provided

Registration: From 5.30pm – seminar starts promptly at 6pm and concludes at 7.45pm



Frank Taylor and Associates



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