

Toolkit for buyers during the sales process

This is probably one of the most exciting yet challenging parts of the sales process and this toolkit is designed to give you a road map as to what to expect and when it should happen.

Once your offer has been accepted you should select a law firm to represent you. It must be a dental specialist lawyer to act for you and most importantly be someone you can get on with as he/she will be a big part of your life whilst the sale is going through! We will always recommend two or three law firms for you to talk to.

We will work with you during this stage and will maintain regular contact with you – using your preferred medium (some buyers love to talk to us; others prefer a text or email relationship!). In addition we will regularly prompt the lawyers on both sides during the transaction to ensure your matter is kept at the top of the pile. This is normally done on a weekly or fortnightly basis and if necessary we escalate this to daily contact if the sale requires it.



To read more, request your FREE copy of the full Toolkit today!