



RUNNING A DENTAL PRACTICE.... WHAT'S NEXT?

Cost:

FREE

Date: Wednesday 20 November 2019

Time: 6.00pm - 9.30pm

Location: Beales Hotel, Hatfield AL10 9NG

CPD Points Available

Book Online Now!

<http://buytickets.at/franktaylorassociates/294009>

Delivered by



Aims & Objectives

- Hear the latest update on the current dental sales market.
- Which core areas of your practice can considerably increase its VALUE.
- How to get more from your practice when you purchase it, during your practice and when you exit.
- Achieve financial success with a simple systematic strategic approach to business.
- Find out more the different types of employment status and what should be included in your staff contracts, policies and procedures.
- Discover successful tips on successfully managing investments for the future.
- Understand more about how to protect your business.

Speakers



Lis Hughes - Managing Director, Frank Taylor & Associates

Lis is Managing Director of Frank Taylor & Associates, the UK's most successful sales agent. Lis has worked in the dental sector for many years and offers a depth of understanding in what does and does not work and which pitfalls are best avoided when buying or selling a dental practice. Working with both vendors and purchasers during a transaction, Lis has a recognised knowledge and understanding of the business side of dentistry.



Dr Rahul Doshi

Rahul is the current President of the British Academy of Cosmetic Dentistry who has lectured nationally/internationally on concepts of Occlusion, Cosmetic Dentistry, Treatment Planning, Photography, Leadership, and Team Building. He is passionate in sharing clinical and non clinical step-by-step strategies that can be implemented immediately to make massive changes to your Practice progress.



Dr Bhavna Doshi - CEO, Dental Wealth Builder

Bhavna primarily focuses on Practice Profitability and Growth Solutions. Her strategic techniques have been tried, tested and proven to work and have optimised revenues for many colleagues through her comprehensive DWB coaching programs. Having been in the dental industry for over 25 years, she has worked as a successful practicing dentist, principal to multiple practices, a judge for the National Private Dentistry Awards and recently in partnership with Dentex.



Sarah Buxton - Director & HR & Employment Solicitor, FTA Law

Sarah Buxton is a Director and HR and Employment Solicitor at FTA Law. She specialises in acting for dental practice owners in all aspects of running and managing a team. She has worked in the dental industry for several years and has worked closely with Practice Plan, ADAM (Association of Dental Administrators and Managers) and Bridge2Aid.



Susan Delahunty - Director, FTA Financial & Wealth Management

Sue holds the Diploma in Investment Planning (DipIP) and has been awarded Professional Financial Adviser status by the Chartered Institute of Bankers in Scotland (CIOBS). She has been a financial adviser for over 35 years, having dedicated the past decade to working with Business Professionals and their families.



Adam Brookbanks - Director, FTA Financial & Wealth Management

Adam holds the Diploma for Financial Adviser (DipFA) and has been awarded professional status by the Institute of Financial Services (IFS). Adam offers holistic advice to individuals and businesses, specialising in investments, pension planning and tax-efficiency strategies.

For more information call 0330 088 1156 or book online now

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